

Spec # 4FOH-18
 Cap Cost \$20,580.00
 Level 4



Picture for general illustration only.
 COLOR does not represent your selection

Selector Details			
2018 Ford Focus 4dr Hatchback SE			
Selector # :	2588316	Model :	P3K
Created :	08/25/2017 10:53:05 AM	By :	JLOOBY
Effective Date :	07/31/2017	Release Date :	08/22/2017
Fuel Economy :	City: 26 Hwy: 38	Estimated GVWR	3990
Description 1 :	2018 Ford Focus SE Hatchback	Estimated Curb Weight	2948
Description 2 :	4FOH-18 appr. 8.25.17		
Client :	5968		

Selected Equipment		
Type	Code	Description
	200A	Equipment Group 200A <ul style="list-style-type: none"> • 992:Engine: 2.0L I-4 GDI Ti-VCT • 44W:Transmission: 6-Speed PowerShift Automatic • STDTR:Tires: P215/55R16 • STDWL:Wheels: 16" Sparkle Silver Painted Aluminum • Y:Cloth Front Bucket Seats <ul style="list-style-type: none"> --(Includes 6-way manual driver (up/down, fore/aft, recline), 4-way manual passenger (fore/aft, recline) and removable adjustable head restraints (2-way).) • STDRD:Radio: AM/FM/MP3-Capable <ul style="list-style-type: none"> --(Includes SiriusXM with 6 month pre paid subscription, 6 speakers, speed-sensitive volume control and redundant steering wheel audio controls.) ○ SYNC:SYNC Communications & Entertainment System <ul style="list-style-type: none"> --(Includes enhanced voice recognition, 911 Assist, 4.2" LCD display in center stack, AppLink, 1 smart charging USB port, and Bluetooth. SiriusXM service is not available in Alaska and Hawaii. SYNC AppLink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM

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|-----|---|
| 47P | Interior Protection Package |
| | <ul style="list-style-type: none"> • WMATS:All-Weather Floor Mats • TMAT:Cargo Area Protector |

942	Daytime Running Lamps
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FLADCR	Fleet Advertising Credit
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PAINT	Monotone Paint Application
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D - Driver Paid A - Adjustments

Vehicle specifications are subject to change without notice. The actual manufacturer's invoice will be used as the basis for final vehicle pricing.

Standard Equipment

Power and Performance

- Exhaust--Stainless steel exhaust
- Battery--590 CCA battery
- Alternator--Alternator
- Engine--2.0L I-4 16 valve DOHC gasoline direct injection alternate E85 fuel 146 ft.lbs. @ 4,450 rpm
- Cylinders--4
- Transmission--6-spd auto-shift manual w/overdrive
- Drive Type--Front-wheel drive
- Axle Ratio--3.85 axle ratio

Active and Passive Safety

- Braking System--4-wheel anti-lock brakes (ABS)
- Airbags--Dual airbags
- Lights--Center high mounted stop light
- Ignition Security--SecuriLock immobilizer

Comfort and Convenience Features

- Air Conditioning--Manual air conditioning
- Radio--SiriusXM AM/FM/Satellite
- Door Locks--Power with 2 stage unlock door locks
- Instrumentation--Trip odometer
- Warning Indicators--Engine temperature
- Warning Indicators--Battery warning
- Warning Indicators--Door ajar warning
- Warning Indicators--Brake fluid warning
- Steering Wheel--Tilt steering
- Steering Wheel--Telescoping steering
- Windows--Light tinted windows
- Instrumentation--Bluetooth wireless phone connectivity
- Doors--Liftgate

Paint Matrix

Primary w/SE		
Exterior		Interior
	Charcoal Black w/Cloth Front Bucket Seats YW Seat: Y-01	Medium Light Stone w/Cloth Front Bucket Seats YL Seat: Y-01
Shadow Black G1 <i>Requires PAINT-01, N/A w/B8-01 EA-01 GN-01 J7-02 N6-02 UX-01 YZ-01</i>	Yes	Yes
White Gold Metallic GN <i>Requires PAINT-01, N/A w/B8-01 EA-01 G1-01 J7-02 N6-02 UX-01 YZ-01</i>	Yes	Yes
Magnetic Metallic J7 <i>Requires PAINT-01, N/A w/B8-01 EA-01 G1-01 GN-01 N6-02 UX-01 YZ-01</i>	Yes	Yes
Lightning Blue Metallic N6 <i>Requires PAINT-01, N/A w/B8-01 EA-01 G1-01 GN-01 J7-02 UX-01 YZ-01</i>	Yes	Yes
Ingot Silver Metallic UX <i>Requires PAINT-01, N/A w/B8-01 EA-01 G1-01 GN-01 J7-02 N6-02 YZ-01</i>	Yes	Yes
Ingot Silver Metallic UX <i>Requires PAINT-01, N/A w/B8-01 EA-01 G1-01 GN-01 J7-02 N6-02 YZ-01</i>	Yes	Yes
Oxford White YZ <i>Requires PAINT-01, N/A w/B8-01 EA-01 G1-01 GN-01 J7-02 N6-02 UX-01</i>	Yes	Yes
Paint tables are option dependent. Some options alter paint choices. Secondary paint table names indicate such options.		