

Selector Details

2018 Ford Fusion 4dr Front-wheel Drive Sedan SE



Picture for general illustration only.
COLOR does not represent your selection

Selector # :	2554557	Model :	P0H
Created :	05/01/2017 8:37:59 AM	By :	JLOOBY
Effective Date :	03/23/2017	Release Date :	04/12/2017
Fuel Economy :	City: 23 Hwy: 34	Estimated GVWR	
Description 1 :	2018 Ford Fusion-SE- Leather-Level 3	Estimated Curb Weight	3431
Description 2 :	3FSL-18		
Client :	5968		

Pricing

Description	MSRP	Invoice
Base Price	\$23,250.00	\$21,972.00
Freight	\$875.00	\$875.00
User Adjustments	\$0.00	\$0.00
Selected Options	\$3,240.00	\$3,077.00
Driver Options	\$0.00	\$0.00
Fleet Incentives	\$0.00	\$0.00
Total	\$27,365.00	\$25,924.00

Selected Equipment

Type	Code	Description	MSRP	Invoice
	202A	Equipment Group 202A	\$3,195.00	\$3,035.00
		<ul style="list-style-type: none"> • 44W:Transmission: 6-Speed Automatic w/99D/999 --(Includes SelectShift.) <ul style="list-style-type: none"> ◦ PADDLE:Paddle Shifters • STDTR:Tires: P235/50R17 • 64D:Wheels: 17" Sparkle Silver Painted Aluminum Wheels • STDRD:Radio: AM/FM Stereo/MP3/Single-CD --(Includes 6 speakers.) <ul style="list-style-type: none"> ◦ SYNC:SYNC Communications & Entertainment System --(Includes enhanced voice recognition system, 911 Assist, 4.2" LCD screen, AppLink and 1 smart-charging USB port.) ◦ SIRI:SiriusXM Radio --(Includes 6-month prepaid subscription. Service not available in Alaska or Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by SiriusXM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. SiriusXM and all related marks and logos are trademarks of SiriusXM Radio Inc.) • LP:Fusion SE Luxury Package --(Includes bright exterior door and window trim moldings, body-color door handles with chrome inserts and lower grille molded in black low gloss.) <ul style="list-style-type: none"> ◦ 99D:Engine: 1.5L EcoBoost <ul style="list-style-type: none"> ▪ 47B:Auto Stop-Start Technology ◦ B:Heated Leather Front Bucket Seats --(Includes 10-way power driver seat (fore/aft, up/down, tilt, recline, 2-way power lumbar) with 3 driver side memory settings, 6-way power passenger seat (fore/aft, up/down, recline) and 4-way front seat head restraints.) • MIRR:Auto-Dimming Rear View Mirror 		

- IARSS: Intelligent Access w/Remote Start System
- STEER: Leather-Wrapped Steering Wheel
- HLAMP: LED Headlamps
- EMIR: Upgraded Sideview Mirrors w/Heat --(Includes memory and turn signal indicators.)
- IACC: Warm Interior Accents

425	50-State Emissions System	STD	STD
942	Daytime Running Lamps Non-configurable.	\$45.00	\$42.00
PAINT	Monotone Paint Application	STD	STD

D - Driver Paid A - Adjustments

Standard Equipment

Powertrain

- Engine--EcoBoost 2.5L (151.8 cu.in.) I-4 DOHC SMPI 16 valve engine
- Ignition Type--Electronic ignition
- Engine Location & Orientation--Transverse engine
- Engine Head & Block--Aluminum engine block & head
- Engine Cylinders--I-4
- Variable Valve Timing--Ti-VCT variable valve control
- recommended fuel--Regular unleaded
- Battery--500 CCA battery with run down protection
- Transmission--6-speed electronic automatic transmission with overdrive
- Transmission Lock-up--Transmission lock-up
- Driver Selectable Program--Driver selection
- Drive--Front-wheel drive
- Limited Slip--Torque Vectoring Control brake actuated limited slip differential
- Traction Control--ABS and driveline traction control
- Axle Ratio--3.07 axle ratio
- Exhaust--Stainless steel exhaust
- Tailpipe Finisher--Chrome tailpipe
- Emission Type--LEV3-ULEV70 emissions
- Powertrain Type--None

Steering and Suspension

- Steering--Electric power-assist rack and pinion steering
- Speed Sensing Steering--Speed-sensing assisted steering
- Brakes--4-wheel disc brakes with front vented discs
- Brake Assist--Brake assistance
- Electronic Stability--AdvanceTrac electronic stability
- Front Suspension Independence--Front independent suspension
- Front Suspension Type--Front strut suspension
- Front Anti-Roll Bars--Front anti-roll bar
- Front Springs--Front coil springs
- Front Shocks--Gas-pressurized front shocks
- Rear Suspension Independence--Rear independent suspension
- Rear Suspension Type--Rear multi-link suspension
- Rear Anti-Roll Bar--Rear anti-roll bar
- Rear Springs--Rear coil springs
- Rear Shocks--Gas-pressurized rear shocks
- Wheels--Front and rear 17.0" x 7.50" painted aluminum wheels

- Tires--P235/50VR17.0 BSW AS front and rear tires
- Spare Tire--Inside under cargo mounted compact spare tire
- Spare Wheel--Steel spare wheel

Safety

- ABS--4-wheel anti-lock braking system with 4 ABS channels
- Safety Lights--Daytime running lights, center high mounted stop light
- Front Airbags--Dual airbags
- Side Impact Airbags--Dual seat mounted side airbags
- Overhead Airbag--Curtain 1st and 2nd row overhead airbags
- Airbag Occupancy Sensor--Airbag occupancy sensor
- Knee Airbag--Driver and passenger knee airbag
- Seatbelts--Front height adjustable seatbelts with 2 front pre-tensioners, rear center 3 point
- Ignition Disable--SecuriLock immobilizer security
- Panic Alarm--Panic alarm
- Security System--Security system
- Restricted Driving Mode--MyKey restricted driving mode

Comfort and Convenience Features

- A/C & Heat--Air conditioning
- Air Filter--Air filter
- Underseat Ducts--Underseat ducts
- Wireless Connectivity--Bluetooth
- Instrumentation--Digital/analog instrumentation display
- Tachometer--Tachometer
- Water Temp Gauge--Water temperature gauge
- Compass--Compass
- Exterior Temp--Exterior temperature gauge
- Systems Monitor--Systems monitor
- Trip Computer--Trip computer
- Trip Odometer--Trip odometer
- Oil Pressure Warning--Oil pressure warning
- Water Temp Warning--Water temperature warning
- Battery Warning--Battery warning
- Lights On Warning--Lights on warning
- Key in Ignition Warning--Key warning
- Low Fuel Warning--Low fuel warning
- Door Ajar Warning--Door ajar warning
- Trunk Ajar Warning--Trunk/liftgate ajar warning
- Service Interval Warning--Service interval warning
- Brake Fluid Warning--Brake fluid warning
- Low Tire Pressure Warning--Low tire pressure warning
- Transmission Fluid Temperature Warning--Transmission fluid temp warning
- PRND in IP--PRND in IP
- Steering Wheel--Steering wheel with tilt and telescopic adjustment
- Windows--Power front windows
- Tinted Windows--UV Protection
- 1-Touch Open--Front and rear 1-touch down windows
- 1-Touch Close--Front and rear 1-touch up windows
- Windshield--Speed sensitive variable intermittent front windshield wipers

- Rear Defroster--Rear window defroster
- Interior Mirrors--Dual illuminated vanity mirrors
- Rearview Mirror--Day-night rearview mirror
- Dome Light--Dome light with fade
- Reading Lights--Front and rear reading lights
- Illuminated Entry--Illuminated entry
- Ignition Switch Light--Ignition switch light
- Variable IP Lighting--Variable IP lighting
- Floor Console--Full floor console with covered storage
- Overhead Console--Mini overhead console with storage
- Glove Box--Locking glove box
- Cupholders--Front and rear cupholders
- Instrument Panel Storage--Instrument panel bin
- Seatback Storage Pockets--2 seatback storage pockets
- Door Bins--Driver and passenger door bins
- Rear Door Bins--Rear door bins
- Cargo Space Trim--Carpeted cargo area
- Cargo Tie Downs--Cargo tie downs
- Cargo Light--Cargo light
- Camera--Rear View Camera: yes
- Radio--Voice activation SiriusXM AM/FM/Satellite, clock, seek-scan, with in-dash CD, MP3 decoder, speed sensitive volume, SYNC external memory control
- Speakers--6 speakers
- Steering Wheel Mounted Radio Controls--Steering wheel mounted radio controls
- wireless streaming--Bluetooth wireless streaming
- Antenna--Integrated roof antenna
- LCD Monitors--2 Monitors, First Row: 4.2" Screen
- Primary LCD Size--4.2"
- Cruise Control--Cruise control with steering wheel controls
- Auxiliary Releases & Door Locks--Auto locking power door locks with 2 stage unlock, with keypad, integrated key/remote, proximity key
- Remote Entry--Remote keyless entry keyfob (all doors)
- Rear Child Safety Locks--Child safety rear door locks
- Trunk/Hatch/Door Release--Power remote hatch/trunk release
- Extra FOB Controls--FOB controls for the trunk/hatch/door/tailgate, windows
- Driver Foot Rest--Driver's foot rest
- Retained Accessory Power--Retained accessory power
- 12V DC Power Accessory Outlet--3 12V DC power outlets
- Emergency SOS--911 Assist
- Internet Access Capable--SYNC Services internet access

Seating and Interior

- Seating Capacity--Capacity of 5
- Front Seats--Bucket front seats
- Front Head restraints--Adjustable front head restraints with tilt
- Front Armrest--Center front armrest
- Driver's Seat--8-way adjustable driver seat (8-way power) with power reclining, power height adjustable, power 2-way lumbar support, power fore/aft, power cushion tilt
- Passenger's Seat--6-way adjustable passenger seat (6-way power) with power reclining, power height adjustable, power fore/aft
- Rear Seats--60-40 folding rear fold forward seatback bench seats

- Rear Head restraints--3 adjustable rear head restraints
- Rear Armrest--Center rear armrest
- Front Seat Trim--Cloth faced front seats with cloth side and back
- Rear Seat Trim--Cloth faced rear seats with carpet side and back
- Door Trim--Cloth door trim insert
- Headliner--Full cloth headliner
- Front Floor Trim--Full carpet floor covering
- Floor Mats--Carpet front floor mats
- Dashboard Insert--Metal-look instrument panel insert
- Gear Shift Knob Trim--Metal-look gear shift knob
- Door Panel Insert--Metal-look door panel insert
- Console Insert--Metal-look/piano black console insert
- Interior Accents--Chrome interior accents

Exterior Features

- Side Impact Bars--Side impact beams
- Body Material--Fully galvanized steel body material
- Window Moldings--Chrome side window moldings
- Door Handles--Body-colored door handles
- Grille--Chrome grille
- Door Count--4 doors
- Exterior Mirrors--Dual power remote body-colored convex spotter folding outside mirrors
- Mirror Style--Regular style mirrors
- Bumpers--Front and rear body-colored bumpers
- Exterior Lights--Projector beam halogen fully automatic headlamps with multiple headlamps, delay-off
- Perimeter Lights--Remote activated perimeter/approach lights
- Paint--Clearcoat monotone paint

Warranty

- Basic--36 month/36,000 miles
- Powertrain--60 month/60,000 miles
- Corrosion Perforation--60 month/unlimited mileage
- Roadside Assistance--60 month/60,000 miles

Dimensions and Capacities

- output--175 hp@6,000 rpm
- torque--175 lb.-ft.@4,500 rpm
- bore x stroke & compression ratio--3.5" bore x 3.9" stroke with a 9.70:1 compression ratio
- 1st gear ratio--4.580
- 2nd gear ratio--2.960
- 3rd gear ratio--1.910
- 4th gear ratio--1.450
- 5th gear ratio--1.000
- 6th gear ratio--.750
- reverse gear ratio--2.940
- city/hwy--21/32
- Traction Battery Type--None
- towing capacity--1,000 lbs.
- front legroom--44.3"
- rear legroom--38.3"
- front headroom--39.2"

- rear headroom--37.8"
- front hiproom--55.0"
- rear hiproom--54.4"
- front shoulder room--57.8"
- rear shoulder room--56.9"
- passenger area volume--103 cu.ft.
- length--191.7"
- body width--72.9"
- body height--58.1"
- wheelbase--112"
- front track--62.7"
- rear track--62.4"
- turning radius--18.8'
- fuel tank--16.5 gal.
- interior cargo volume--16.0cu.ft.
- interior maximum cargo volume--16.0cu.ft.

Paint Matrix

Primary w/SE		Interior	
Exterior		Ebony w/Heated Leather Front Bucket Seats BT Seat: B-01	Medium Light Stone w/Heated Leather Front Bucket Seats BQ Seat: B-01
Blue Metallic FT <i>Requires PAINT-01, N/A w/G1-01 GN-01 J7-02 N6-01 R3-02 RR-02 UG-02 UX-01 YZ-01</i>		Yes	Yes
Shadow Black G1 <i>Requires PAINT-01, N/A w/FT-01 GN-01 J7-02 N6-01 R3-02 RR-02 UG-02 UX-01 YZ-01</i>		Yes	Yes
White Gold Metallic GN <i>Requires PAINT-01, N/A w/FT-01 G1-01 J7-02 N6-01 R3-02 RR-02 UG-02 UX-01 YZ-01</i>		Yes	Yes
Magnetic Metallic J7 <i>Requires PAINT-01, N/A w/FT-01 G1-01 GN-01 N6-01 R3-02 RR-02 UG-02 UX-01 YZ-01</i>		Yes	Yes
Lightning Blue N6 <i>Requires PAINT-01, N/A w/FT-01 G1-01 GN-01 J7-02 R3-02 RR-02 UG-02 UX-01 YZ-01</i>		Yes	Yes
Burgundy Velvet Metallic Tinted Clearcoat R3 <i>Requires PAINT-01, N/A w/Row1-01 Row2-01 Row3-01 RR-02 UG-02 FT-01 G1-01 GN-01 J7-02 N6-01 RR-02 UG-02 UX-01 YZ-01</i> MSRP:\$395.00 Invoice:\$375.00		Yes	Yes
Ruby Red Metallic Tinted Clearcoat RR <i>Requires PAINT-01, N/A w/Row1-01 Row2-01 Row3-01 R3-02 UG-02 FT-01 G1-01 GN-01 J7-02 N6-01 R3-02 UG-02 UX-01 YZ-01</i> MSRP:\$395.00 Invoice:\$375.00		Yes	Yes
White Platinum Metallic Tri-Coat UG <i>Requires PAINT-01, N/A w/Row1-01 Row2-01 Row3-01 R3-02 RR-02 FT-01 G1-01 GN-01 J7-02 N6-01 R3-02 RR-02 UX-01 YZ-01</i> MSRP:\$595.00 Invoice:\$565.00		Yes	Yes
Ingot Silver Metallic UX <i>Requires PAINT-01, N/A w/FT-01 G1-01 GN-01 J7-02 N6-01 R3-02 RR-02 UG-</i>		Yes	Yes

02 YZ-01

Oxford White YZ

Requires PAINT-01, N/A w/FT-01 G1-01 GN-01 J7-02 N6-01 R3-02 RR-02 UG-02 UX-01

Yes

Yes

Paint tables are option dependent. Some options alter paint choices. Secondary paint table names indicate such options.

Available Options				
Code	Description	MSRP	Invoice	
12C	Premium Front/Rear Floor Mats w/Trunk Mat	\$175.00	\$166.00	
13B	Power Moonroof	\$1,095.00	\$1,040.00	
	<ul style="list-style-type: none"> • UGDO:Universal Garage Door Opener 	0	0	
14K	Fusion SE Technology Package	\$595.00	\$565.00	
	<ul style="list-style-type: none"> • TEMP:Dual-Zone Electronic Automatic Temperature Control • PREMA:Premium Audio System --(Includes 11 speakers.) • 43P:Reverse Sensing System • SYNC3:SYNC 3 Communications & Entertainment System --(Includes enhanced voice recognition, 2 4.2" driver configurable LCD screens, 8" center LCD capacitive touch-screen with swipe capability, AppLink, 911 Assist, Apple CarPlay, Android Auto and 2 smart charging USB ports.) 			
153	Front License Plate Bracket	\$0.00	\$0.00	
18C	Enhanced Active Park Assist w/Parallel Parking	\$995.00	\$945.00	
41H	Engine Block Heater	\$90.00	\$86.00	
43P	Reverse Sensing System	\$295.00	\$280.00	
53B	Adaptive Cruise Control w/Stop & Go	\$1,190.00	\$1,131.00	
	<ul style="list-style-type: none"> • PREC:Pre-Collision Assist w/Pedestrian Detection --(Includes forward collision warning, brake support and active braking.) 	0	0	
55M	All-Weather Front & Rear Floor Mats	\$120.00	\$114.00	
60N	Voice-Activated Touchscreen Navigation System	\$795.00	\$755.00	
64B	Wheels: 18" Machine-Faced Alum. w/Painted Pockets	\$695.00	\$660.00	
	<ul style="list-style-type: none"> • NONTR:Tires: 18" All Season 			
67B	Rear Inflatable Safety Belts	\$225.00	\$214.00	
90A	Fusion SE Luxury Driver Assist Package	\$1,625.00	\$1,544.00	
	<ul style="list-style-type: none"> • BEAM:Auto High Beams • EMIR3:Auto-Dimming Driver Sideview Mirror --(Includes security approach lamp and turn signal indicator.) • BLIS:BLIS w/Cross-Traffic Alert --((Blind Spot Information System).) • HSW:Heated Steering Wheel • LANE:Lane-Keeping System --(Includes lane-keeping alert, lane-keeping aid and driver alert system.) • POWER:Power Converter 110V Outlet • WIPER:Rain-Sensing Wipers • 76M:SYNC Connect --(SYNC Connect is an optional feature on select 2018 model year vehicles and includes service for five years from the vehicle sale date as recorded by the dealer. FordPass is available on the App Store or 	0	0	

Google Play. Message and data rates may apply. App Store is a service mark of Apple, Inc. Google Play is a trademark of Google, Inc.)

96B	Trunk Cargo Net	\$50.00	\$49.00
999	Engine: 2.0L EcoBoost	\$1,000.00	\$950.00
NONT R	Tires: 18" All Season	\$0.00	\$0.00
T7L	Tires: 18" Summer Only	\$195.00	\$185.00

Vehicle Specifications are subject to change without notice. The actual Manufacturers Invoice for factory orders will be used as the basis for final vehicle pricing.